COMPANY PROFILE

KAMYAB CAREER



Developing Entrepreneurial Expertise in Skilled Youth

ہمارا عزم: ہنر مند نوجوانوں میں کاروباری مہارت کا فروغ

OUR SERVICES

KAMYAB CAREER

Entrepreneurship

- Discovery of Talent
- Entrepreneurial Mindset
- Entrepreneurship Framework
- Time Management
- Sleep Management

Mentoring

- Whatsapp Group
- Follow-up
- Mentoring
- Handholding
- Guest Speaker Sessions
- Opportunities

Selling Skills

- Selling Basics
- Discovery Meetings
- Numbers Game
- Pain Questions
- Rules of Meeting
- Selling Strengths & Closing Deals

Business Launch /Growth

- Passion & Drive
- Available Resources
- Minimum Viable Product
- Minimum Fixed Cost
- Early Revenues
- Early Sustainability



OUR PROPJECTS

PRISON ENTREPRENEURSHIP PROGRAM

BATCH-02

NOV - DEC 2024

After the completion of the Batch 1 of Pakistan's first-ever "Prison Entrepreneurship Program" at Central Prison Karachi, we have launched its second batch in December 2024. This time around, we're working with 30+ inmates, in another Prison Ward, by providing training on an Entrepreneurial Mindset and equipping them with the tools to start or grow their businesses, post-release INN SHAA ALLAH!.







#نئی زندگی

قید سے خودداری تک

OUR PROJECTS

KAMYAB CAREER | DPSF DELHI PUNJABI SAUDAGRAN FOUNDATION

SAUDAGRAN ENTREPRENEURSHIP TRAINING PROGRAM (SETP)

BATCH-05

NOV 2024 - JAN 2025

We concluded our third project, "Saudagran Entrepreneurship Training Program (SETP)", in collaboration with Delhi Punjabi Saudagran Foundation (DPSF) in January 2025. The 2-month program was aimed at the aspirants and existing business owners to start/grow their businesses with our support. There were 31 program participants out of which 42% (13) were female participants. Achievements: During the program, 11 new businesses were launched in Food, Garments, Beauty Products, and Kids Toys sectors. 20 existing business have also shown progress in terms of new products/services development, and sales enhancement etc.











OUR PROPJECTS

KAMYAB CAREER

PRISON ENTREPRENEURSHIP PROGRAM

BATCH-01

SEP - OCT 2024

We have completed the 1st batch of **Pakistan's first-ever "Prison Entrepreneurship Program"** at Central Prison Karachi. Over the period of two months, we worked with 20+ inmates, provided training on an entrepreneurial mindset and equipped them with the tools to start or grow their businesses post-release.







#نئی زندگی

قید سے خودداری تک

OUR PROPJECTS

KAMYAB CAREER

DPSF
DELHI PUNJABI SAUDAGRAN FOUNDATION

SAUDAGRAN ENTREPRENEURSHIP TRAINING PROGRAM (SETP)

BATCH-04

MAY - JUL 2024

We concluded our first project in July 2024, "Saudagran Entrepreneurship Training Program (SETP)", in collaboration with Delhi Punjabi Saudagran Foundation (DPSF) and the Graduation Ceremony was held at Aga Khan Auditorium in October 2024. This was a 2-month Entrepreneurship Development Program for aspiring entrepreneurs and owners of small businesses. There were 54 participants in the program who received the training to either start or grow their small businesses. The next batch has been launched and will commence from November 2024.

Achievements: During the program, 18 new businesses were launched in Food, Garments, Stationary, Invigilation Services, Artificial Jewelry, Beauty Products, Perfumes, Digital Marketing Services, Chemicals, Spices, ERP System and Education sectors. 20+ existing business have also shown progress in terms of new products/services development, sales enhancement and employment generation.









OUR TEAM

KAMYAB CAREER

Imran Muhammad Khan

CEO & Co-Founder

Imran is Entrepreneurship and Small Business Support Specialist. He is a Results-oriented professional with over 18 years of active experience in both Public and Private Sectors. A dynamic achiever with a track record of contributing to projects funded by renowned international development organizations such as DFID and USAID, as well as collaborating with the Government of Pakistan. Specialized in diverse fields, including Entrepreneurship, Economic Growth, and SME Business Development Services projects. Prior to Kamyab Career, he spearheaded the initiatives at Center for Entrepreneurial Development (CED), IBA Karachi, successfully implementing the IBA National Entrepreneurship Program nationwide. Imran is recognized for expertise in Project Planning and Implementation, Private-Public Partnerships, Community and Resource Mobilization, Sector and Cluster Development, Business Case Development, and Capacity Building.



- Entrepreneurial Mindset
- Entrepreneurship Framework
- Networking for Entrepreneurs
- Time, Sleep and Health Management for Entrepreneurs

OUR TEAM

KAMYAB CAREER

Ahsan Mahmood

Co-Founder

Ahsan is the Co-Founder of Kamyab Career and also the CEO of Hexagonal Technologies, an agency with core expertiseinWeb Development, Web Design, Digital Marketng, Content Strategy Content Marketin , Packaging Design, and Brand Design etc.



- Digital Marketing
- Social Media Ads
- Selling Skills

OUR TEAM

KAMYAB CAREER

Visiting Faculty Members and Mentors



Afzal Shahabuddin
CEO, Resource Edge

- Marketing Strategy
- Sales Operations
- Sales Team Management



Waqas Ahmed Dar
Co-Founder &
GM Commercial, TRAX

- E-commerce and Supply Chain



Imran Rafi
CEO, Wellcome Shipping
CEO, Skill Development Cell

- Cost Accounting
- Financial Accounting



Farhan Siddiqui
Head of Sales, R.A Engineering

- Business Ethics



Ahmed Hassan
CEO, Brand Mentors

- Legal Matters for Small Businesses